

Alantra acquires a strategic stake in Indigo Capital, a pan-European private debt asset manager

- **Founded 20 years ago, Indigo Capital specialises in the provision of private bonds and preferred equity to European mid-market businesses. The company has a strong track record in this segment, having raised more than €800m (including its recent Fund closed at c.€300 million) since inception and completed more than 50 transactions and 31 divestments**
- **The acquisition of 49% interest in Indigo, is a new milestone in Alantra’s strategy of becoming a leading pan-European diversified asset manager offering a wide range of investment strategies (direct investments, fund of funds, co-investments, and secondaries) in six highly specialized asset management classes (private equity, active funds, private debt, infrastructure, real estate, and venture capital).**
- **Alantra is becoming Indigo’s strategic partner to further consolidate its leading position in the French sponsorless market and to accelerate its growth in Italy and other European geographies.**

Madrid, Paris, 14 October 2020 – Alantra is announcing today that it has completed the acquisition of a 49% stake in Indigo Capital SAS (“Indigo”), a pan-European private debt asset manager.

Based in Paris, Indigo is an independent, established player in the alternative finance market specialising in the financing of small and medium-sized European businesses worth between €20-300 million through a combination of private bonds and preferred equity. Since inception, the firm’s 7 investment professionals have completed over 50 investments for a total value of more than €800 million across France, Italy, the Netherlands, Switzerland, and the UK.

The investment in Indigo Capital represents yet another step in the growth plan of Alantra AM, and follows the incorporation of Grupo Mutua as its strategic partner to support the firm’s ambition of building a diversified pan-European asset management business.

Through its existing teams and the strategic stake in Indigo Capital, Alantra and its affiliates will have over €1 billion of assets under management covering different private debt strategies, including senior debt, unitranche and private bond solutions to corporates and long-term flexible financing for real estate companies. The different teams actively cover 7 European markets.

Monique Deloire, CEO of Indigo Capital, noted that, “The successful closing of this transaction is an important step in Indigo’s growth story as it will provide the financial means and institutional support of a partner with a proven experience to develop international and diversified businesses while guaranteeing the long-term independence of Indigo. At the same time, the agreement will further align interest with investors in our firm and enhance the ability to offer attractive opportunities for our senior team.”

Jacobo Llanza, Alantra Asset Management’s CEO, highlighted, "We are excited to partner with Indigo Capital and its talented management team to drive the firm into a new phase of growth. We are convinced this partnership will accelerate our plan to create a leading private debt group in Europe. Moreover, the agreement will offer multiple synergies in terms of joint capital raising efforts, cross-fertilization and an increased service offering to our clients in terms of investment strategies.”

About Indigo Capital

Indigo Capital SAS is an independent, well-established player in the alternative finance market specialising in the financing of small and medium-sized French and European businesses worth between €20-300 million. Indigo Capital has been operating in this segment since 2000 having raised more than €800 million from institutional investors.

Based in Paris, the team of 8 investment professionals has supported over 50 companies with their growth or acquisition projects.

Indigo Capital SAS is a signatory of the United Nation’s Charter of Principles for Responsible Investment (UN PRI), and is committed to implementing the best ESG practices concerning both the management of the firm’s assets and holdings.

About Alantra

Alantra is a global alternative asset management, investment banking, and credit portfolio advisory firm focusing on providing high value-added services to companies, families, and investors operating in the mid-market segment. The Group has over 540 professionals across Europe, the US, Latin America, and Asia.

In Alternative Asset Management, Alantra offers its clients unique access to a wide range of investment strategies (direct investments, fund of funds, co-investments, and secondaries) in six highly specialized asset management classes (private equity, active funds, private debt, infrastructure, real estate, and venture capital) as well as private wealth management services. As of June 30, 2020, assets under management in direct investments stood at €2.4bn, while funds raised since inception in funds of funds, co-investments and secondary funds stood at €10.8bn.

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